

News Release

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SpencerMETRICS EXTENDS CONNECT ANALYTICS TO LEGACY EQUIPMENT WITH AUTOMATER

Melville, NY, 27 September 2018 — SpencerMETRICS®, provider of the award winning CONNECT® multi-vendor automated data collection and real-time production analytics solution, is excited to announce incorporation of Legacy equipment via AUTOMATER™ – recognized as a RED HOT Technology at Print 18.

In the current world of Smart Factory/Industry 4.0 and the Industrial Internet of Things (IIoT), demand for Lean manufacturing and workflow optimization in the printing industry is at an all-time high. Modern printing and finishing equipment lend themselves to such automation; however, Legacy equipment – devices that cannot be "connected" – soak up significant investments that go untracked.

CONNECT's AUTOMATER will initiate a major breakthrough in automatic data collection, enabling analytics from almost any non-digital Legacy equipment. In addition, it may be appropriate for those devices that require expensive upgrades in order to support network connectivity. "Traditionally, manual or no data collection has left tracking of substantial investments in non-connected machines in a black hole", said Yutak Kwok, IT Director at SpencerMETRICS. "AUTOMATER will enable automatic data capture from such legacy equipment – printing presses, finishing, converting, and mailing devices, or any other machinery, furthering operational insight for the entire factory".



AUTOMATER integrates seamlessly with CONNECT's breakthrough shop floor data collection and analytics, allowing labor and production metrics and KPIs to be tracked, analyzed, and reported in real time, providing visibility into opportunities to eliminate unnecessary costs and productivity obstacles, and increasing device utilization.

SpencerMETRICS welcomes you to visit Booth #346 in the Software Prepress area of PRINT 18 between September 28th and October 1st to discuss how CONNECT with AUTOMATER can be a game changer for your operations. Please contact SpencerMETRICS at spencermetrics@spencer.com for further information, or to schedule a live 1:1 demonstration via the Internet. Get CONNECTED today, and drill-down to the root cause of downtime to tackle productivity issues first-hand!

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About SPENCERMETRICS LLC

Dedicated to serving the user needs of modern production printing through innovative software solutions and services, SPENCERMETRICS LLC provides automated data capture and analysis systems for operational insight and reducing wasted downtime in production printing in order to increase productivity and lower operating cost.

SPENCERMETRICS LLC is part of the Spencer Associates Group. Since 1989, the *spencerLAB* independent testing facility has earned an international reputation for expertise in benchmarking color print quality, consumable yield/cost-per-print, reliability, usability, as well as productivity for a wide variety of printing technologies. *SpencerLAB* also provides focus group management, benchmark test software/hardware, and custom consulting.

For further details please visit www.spencermetrics.com.

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